



Strong business model

A fast growing franchise network

Easy to operate

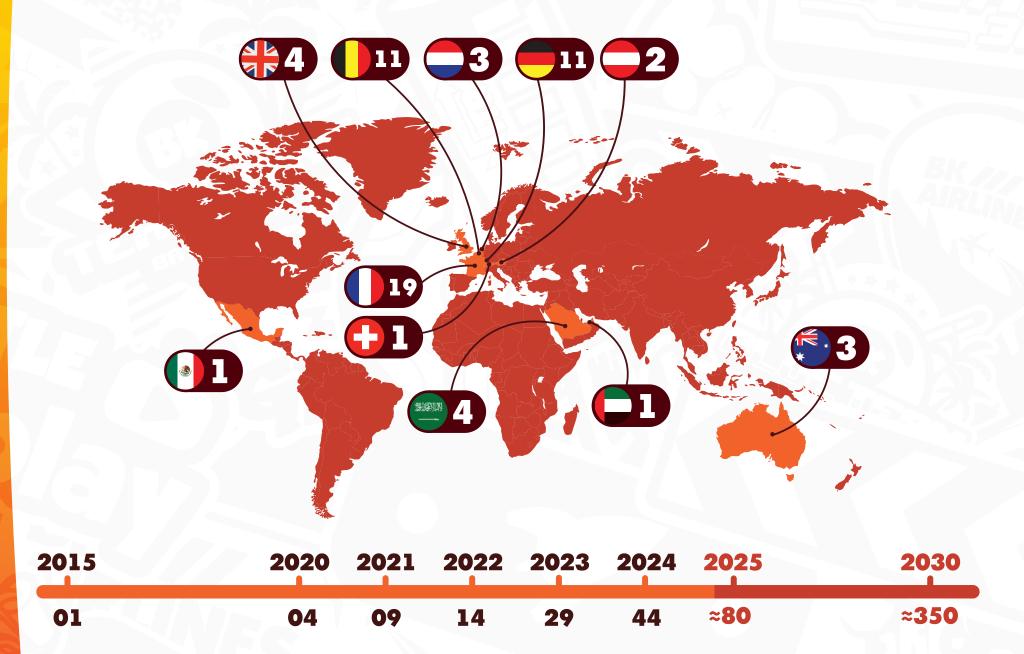
Safe & Reliable

6 crazy game modes!



Growing strong and aiming for the moon

Number of centers opened









An all-inclusive solution

Services provided by BattleKart before opening

- Advice when implementing construction plans
- On site measurements to make the plans
- Beamers positions plan
- Sensors positions plan
- Devices configuration in the database (sensors, beamers, servers, tv's, displays, leds, photobooth, karts, firewalls, gateways...)
- Position of the beamers (On site drawing)
- Help with the plan of electricity for the track
- Network plan
- IT cabinet installation
- Routers configuration
- KVM configuration
- KVM operation check
- Wifi access points configuration
- Wifi check
- Servers configuration
- Conferencing system configuration
- Photobooth configuration
- Remote control system configuration
- Mailserver configuration
- Onboarding meetings (1/ week)
- Manager training (HR, marketing...)
- Technical attraction manager training
- Animation manager training
- Internet connection check
- On site help during the opening and the following day
- Creation of datas required in the database (users, center, tracks, settings...)

- Communication plan validation
- Website content validation
- Putting the website online (when ready)
- Creation of vectorized logos with center's name
- Help to order all the required equipment
- Website translation in the local language
- Photos of the different elements of the center to help the support
- Gather all data required for support
- Black out test
- Track calibration check
- Adapted beamers/wifi routers/sensors holders design
- "Call players" function check
- Remote control check
- Safety rails plan
- Anticollision system calibration and check
- Games translations in local language
- Briefing translation in local language
- Weekly follow-up video call



Services provided by BattleKart after opening

- Usage of the BattleKart softwares
- Usage of our patent
- Usage of the brand identity
- Author rights:
- > Logo
- > Fonts
- > Musics & sounds
- > Tts briefings
- Website development
- Website maintenance
- Website hosting
- Database hosting
- Website connexion SSL certificates
- Booking system maintenance
- Booking system hosting
- Photobooth pictures hosting
- Games updates
- New game modes
- Seasonal themes & games events
- Access to pictures & videos library
- Newsletter with all the updates

- Yearly visit on site
- Follow up video call every 3 months
- Ticket system for non urgent problems
- Phone support during opening hours of BK centers
- Online shop with negociated prices for spare parts
- Invoices and receipts generation on user account
- Statistics generation

- network publications





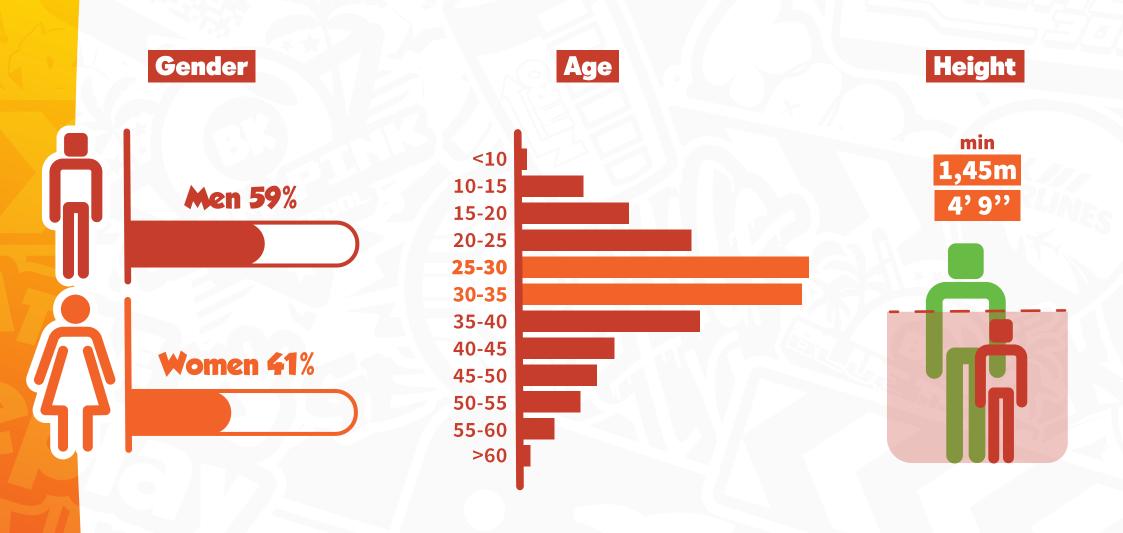


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Attracting a broad target



A profitable business model

	Standard track size	Minimum track size
Track size* (without columns)	30x60m / 100x200ft (~1,800m²) / (~20,000sqft)	24x45m / 80x150ft (~1,080m²) / (~12,000sqft)
Investment	~592K€ / ~650K\$ (excluding building)	~529K€ / ~580K\$ (excluding building)
Go-karts driving	12	10
Total of go-karts	18	15
Expected turnover**(year 1)	674K€ (~ 35K players) 740K\$ (~ 35K players)	628K€ (~ 25K players) 690K\$ (~ 25K players)
Yearly expected turnover	1M€ (~ 50K players) 1,1M\$ (~ 50K players)	950K€ (~ 40K players) 1M\$ (~ 40K players)
Royalties***	8%	8%
Expected profit before taxes (year 1)	146K€ / 160K\$	123K€ / 135K\$
Expected profit before taxes	291K€ / 320K\$	241K€ / 265K\$

^{*}The length has an impact on the amount of simultaneous players while the width has a significant impact on the user experience of recurring players

**Turnover achieved in 90+% of the franchisees

***Calculation based on sessions actually played





97% of our franchisees are working on a second (or +) venue



10 Years of Driving Success

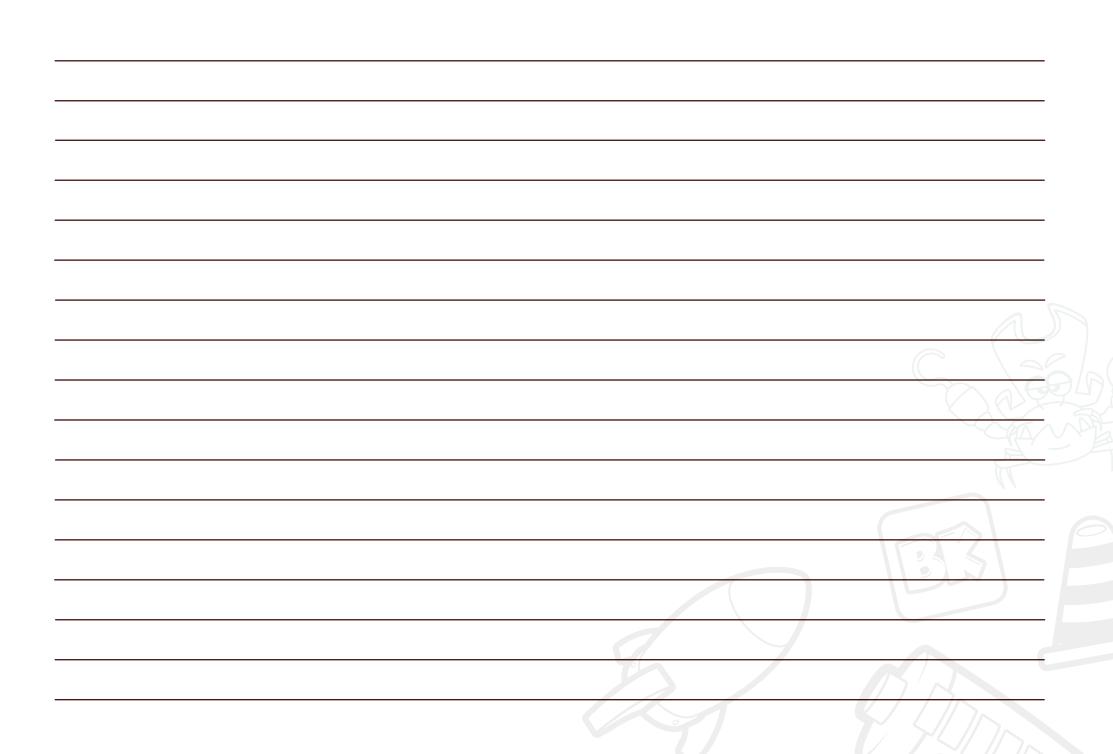


10 Years Celebrations



Pace Notes

	
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"We are with you, every step of the way."

www.BattleKart.com/Franchise













